



MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Solutions

&



**Kalyani Charitable Trust's Late G. N. Sapkal
College of Engineering,
Anjaneri, Sapkal Knowledge Hub, Nashik - 422213.**

FOR

**Student Development Programs, Faculty
Development Programs and Student Internships on
Different Emerging Software Technologies**

ExcelR Solution
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.
Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)
www.excelr.com



MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (herein after called as the 'MOU') is entered into on this the 23th day of March Month 2023 (Date 23-03-2023), by

and between **ExcelR Solutions,**
(Here in after referred as '**First Party**')

And

**Kalyani Charitable Trust's Late G. N. Sapkal College of Engineering,
Anjaneri, Sapkal Knowledge Hub, Nashik - 422213.**

(Here in after referred to as '**Second Party**')

(First Party and Second Party are hereinafter jointly referred to as '**Parties**'
and individually as '**Party**')

WHEREAS:

1. First Party is a EdTech company: ExcelR Solutions
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

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NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.

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12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party to train the students of second Party on the emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
18. Faculty Development Programs: First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.
21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.

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22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3: INTELLECTUAL PROPERTY

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

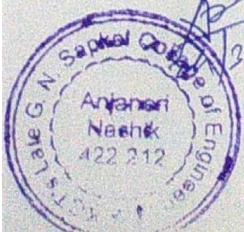
27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.
28. There is no obligation on second party and first party for conducting minimum number of paid or unpaid session during the term of MoU

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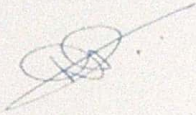
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AGREED:

For: ExcelR Solutions.



**Mr. Shyam Narayan
Director, HR, ExcelR**

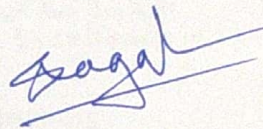
Authorised Signatory

GST:27AAEFE5003F1ZX

TIN: HYDE02965E

**Contact Person : Mr. Irfan Chaugule
Designation : Data Science Trainer | BDM
Mobile No: 8010245639
Email ID : Irfan.chaugule@excelr.com
Website : www.excelr.com**

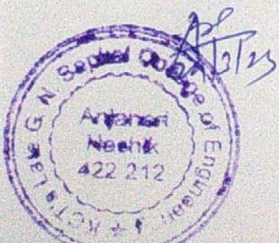
**For : Kalyani Charitable
Trust's Late G. N. Sapkal
College of Engineering,
Anjaneri, Sapkal Knowledge
Hub, Nashik - 422213.**



**Prof. (Dr.) Sahebrao B. Bagal
Principal Kalyani Charitable
Trust's Late G. N. Sapkal
College of Engineering,
Anjaneri, Sapkal Knowledge
Hub, Nashik - 422213.**

Authorised Signatory

**Prof. Ashok D. More
Training & Placement Officer & MoU
Convenor**





Ashok More <tpo.lgnscoe@sapkalknowledgehub.org>

ExcelR Solutions | Registration Data for Campus Drive

6 messages

Kuldeep Subhash Patil <kuldeep.patil@excelr.com>
To: tpo.lgnscoe@sapkalknowledgehub.org

Tue, Dec 13, 2022 at 5:53 PM

Dear Sir,
Kindly find the data of the registered students.

--

Thanks and Regards**Mr. Kuldeep Patil**

EDL-ECAP Manager

Excelr Solutions, Pune

Contact No.: 7743965920

Email id : kuldeep.patil@excelr.com

Website :www.excelr.com

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**Late GN Sapkal Knowledge Hub.xlsx**

13K

Ashok More <tpo.lgnscoe@sapkalknowledgehub.org>
To: Kuldeep Subhash Patil <kuldeep.patil@excelr.com>
Cc: Engineering College <gns_engineering@sapkalknowledgehub.org>

Wed, Dec 14, 2022 at 10:35 AM

Dear Sir,
ZOOM Meeting details are shared with all students.
Message is given to students:
Please Note: Preplacement talk, Aptitude test, Group Discussion & Personal Interview of ExcelR Solutions is scheduled on today i.e. 14/12/2022.

All registered students must attend the preplacement talk on given time and join all interview rounds at given time without late.

You are requested to start the sessions on time.

[Quoted text hidden]

Kuldeep Subhash Patil <kuldeep.patil@excelr.com>
To: Ashok More <tpo.lgnscoe@sapkalknowledgehub.org>
Cc: Engineering College <gns_engineering@sapkalknowledgehub.org>

Wed, Dec 14, 2022 at 11:36 AM

I will be available at the scheduled time.

[Quoted text hidden]

Kuldeep Subhash Patil <kuldeep.patil@excelr.com>
To: Ashok More <tpo.lgnscoe@sapkalknowledgehub.org>

Wed, Dec 14, 2022 at 5:13 PM

Hi Sir,

Please circulate the PDF for PI selected students,
sharing on whatsapp as well

[Quoted text hidden]

 **ExcelR Solution Final Selected for PI.pdf**
50K

Ashok More <tpo.lgnscoe@sapkalknowledgehub.org>
To: Kuldeep Subhash Patil <kuldeep.patil@excelr.com>
Cc: Engineering College <gns_engineering@sapkalknowledgehub.org>

Fri, Dec 23, 2022 at 10:04 AM

Dear Sir,
GREETINGS FROM SAPKAL KNOWLEDGE HUB

Please update about the PI results.

[Quoted text hidden]

Kuldeep Subhash Patil <kuldeep.patil@excelr.com>
To: Ashok More <tpo.lgnscoe@sapkalknowledgehub.org>

Fri, Dec 23, 2022 at 12:42 PM

Dear Sir,

Sharing the soft copies of the offer letter of the students.
You will receive the hard copies very soon and please distribute these letters by capturing photographs,
and kindly share the photographs with me.

[Quoted text hidden]

Thanks and Regards

[Quoted text hidden]

ExcelR Solutions, Pune

Contact No.: 7743965920

Email id : kuldeep.patil@excelr.com

Website :www.excelr.com

USA | UK | INDIA | AUSTRALIA | UAE | NETHERLANDS | NIGERIA

[Quoted text hidden]

2 attachments

 **Ms.Kajal Gaikwad (1).pdf**
263K

 **Ms.Deepali Bokad.pdf**
230K

Offer Letter

Dear Deepali Shankar Bokad,

Issued on: 14th Dec. 2022

We are pleased to inform you that you have been selected for **Free Training & Placements**. Your online reporting schedule will be conveyed to you on your registered email id.

For verification purpose, you are requested to please send us the following through Email,

- 2 Passport size photo
- Scan copy of your College ID Card
- Pdf copy of this Offer letter
- 1 Govt ID proof. (Driving License / PAN card / AADHAR card)

ExcelR email id: e-cap@excelr.com

Following are the details for Job Profile

For:

QA Automation (Selenium) / Manual Tester

Job Location : PAN India

Job Description

Job Profile: Jr.QA Engineer / QA Engineer

Position: QA Automation Tester (Selenium) / Manual Tester

Location: PAN India

Duration: 2 months of training and 100% Placement Assistance

Package*: 2.8LPA to 5LPA

Best Regards,



Shyam Narayan

Director



*Note : This offer is valid only when you satisfy all the criteria of the training and placement process. Final Package depends on the interview performance.

ExcelR Solution

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Offer Letter

Dear Kajal Gaikwad,

Issued on: 14th Dec. 2022

We are pleased to inform you that you have been selected for **Free Training & Placements**. Your online reporting schedule will be conveyed to you on your registered email id.

For verification purpose, you are requested to please send us the following through Email,

- 2 Passport size photo
- Scan copy of your College ID Card
- Pdf copy of this Offer letter
- 1 Govt ID proof. (Driving License / PAN card / AADHAR card)

ExcelR email id: e-cap@excelr.com

Following are the details for Job Profile

For:

QA Automation (Selenium) / Manual Tester

Job Location : **PAN India**

Job Description

Job Profile: **Jr.QA Engineer / QA Engineer**

Position: **QA Automation Tester (Selenium) / Manual Tester**

Location: **PAN India**

Duration: **2 months of training and 100% Placement Assistance**

Package*: **2.8LPA to 5LPA**

Best Regards,



Shyam Narayan

Director



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